

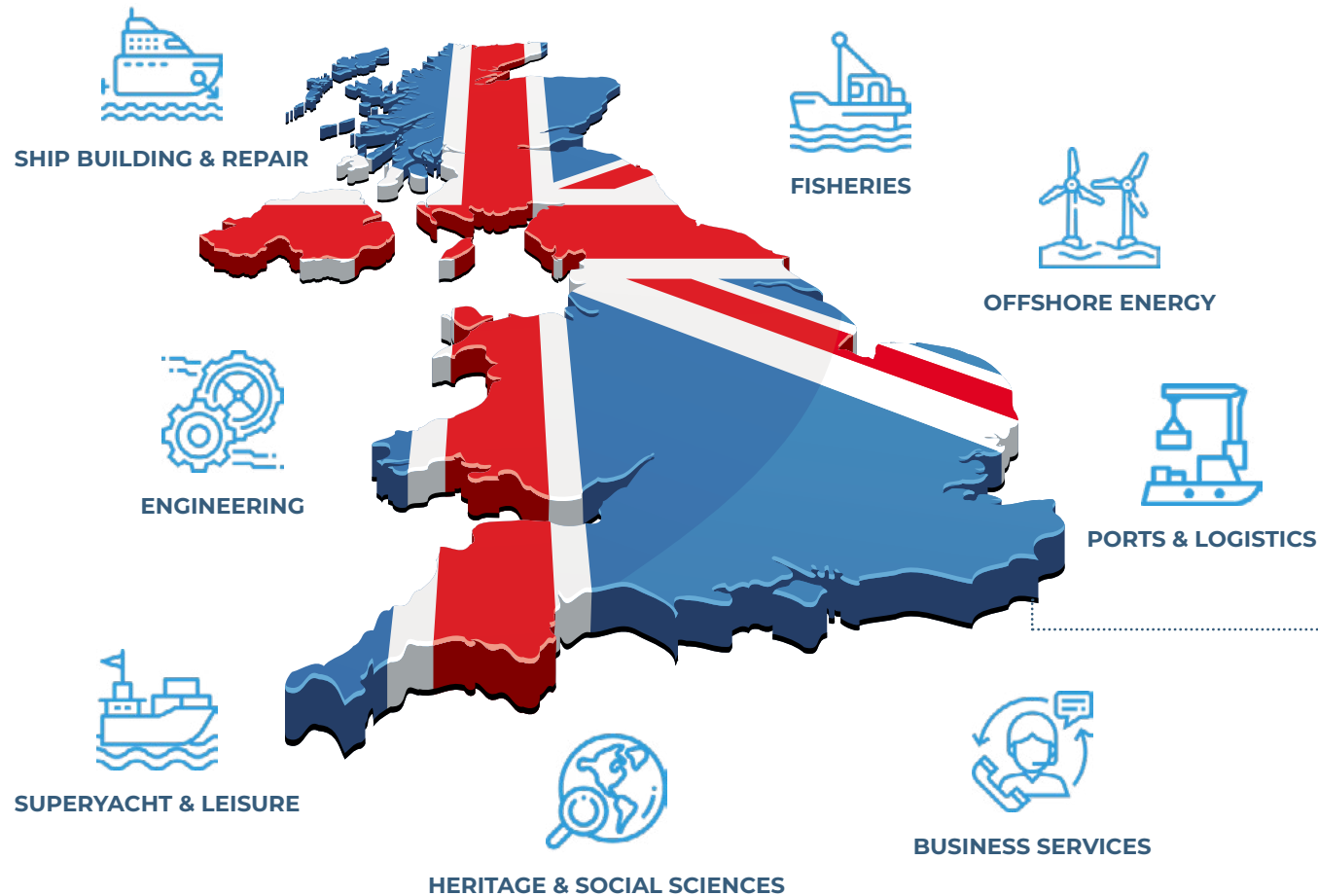


UK SME MARITIME CAPABILITIES



SME MARITIME WORKING GROUP

OVERVIEW: UK SME CAPABILITY



- The breadth and diversity of UK maritime SMEs is its greatest strength
- SMEs make up 99.8 per cent of all businesses in the UK
- 60% of the jobs in the UK are in SMEs
- UK SMEs account for half of turnover in the private sector
- UK SMEs work with world-class institutions to create maritime training synonymous with quality and excellence

OVERVIEW: MARITIME SECTORS

Ship building and Repair

- A nationwide network of over 70 specialist ship and boat yards enable SMEs and naval architects to fulfil a broad range of newbuilds and repairs that support maritime globally.

Engineering

- UK SME expertise in advanced engineering provides complex design, manufacturing and service solutions to global energy, shipbuilding, boatbuilding and defence customers.

Superyacht and Leisure

- A long legacy of SME craftsmanship and innovation has created a global hub in the UK for the superyacht and leisure marine sector.

Heritage and Social Sciences

- UK SMEs have an unrivalled breadth of expertise in creating economic growth through heritage conservation and translating the realities of the oceans through social science.

Business Services

- UK SMEs are global leaders in maritime law, insurance, finance, consultancy and ship brokering.

Ports and Logistics

- UK SMEs are delivering on the demands of port development, including smart ports, in-line with environmental protection of coastal areas.

Offshore Energy

- UK SMEs lead the world in offshore renewable power development, driving the next generation of wind, wave and tidal energy towards a low carbon future.
- UK SMES provide creative solutions for oil and gas operators in offshore decommissioning.

Fisheries

- UK maritime SMEs are at the forefront of navigating policies towards more sustainable and resilient fisheries.



SME MARITIME WORKING GROUP

With SMEs (Small and medium-sized enterprises) playing such a significant part in the economy, it is vital that their needs are supported, and growth is enabled and encouraged.

The SME Maritime Working Group drives trade by amplifying the voice of UK maritime SMEs to key stakeholders, other likeminded businesses and the wider public.

By bringing together specialists from our maritime sectors, we examine key issues, make valuable connections, share best practices and suggest improved routes.

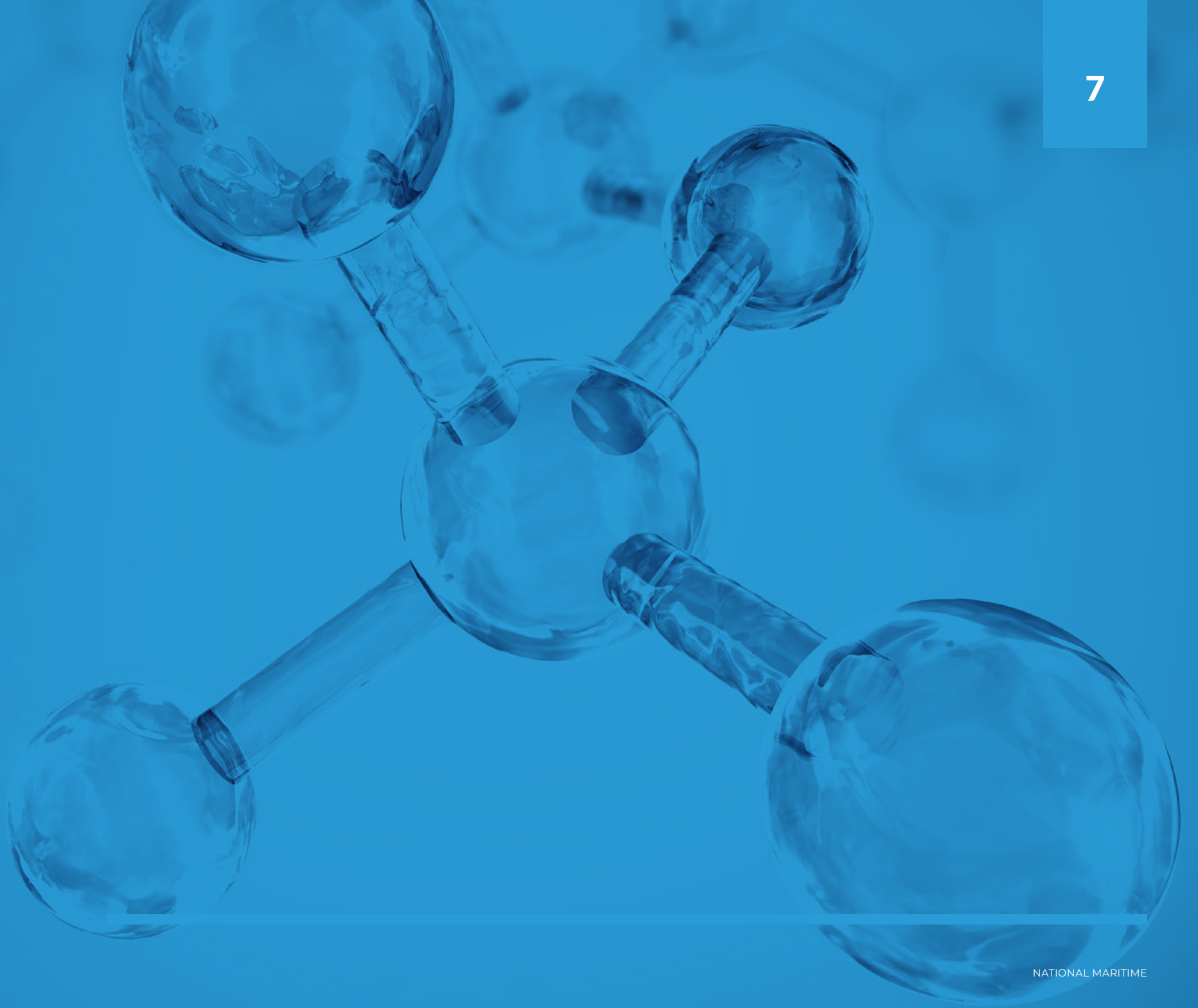
The SME Maritime Working Group uses this information to showcase the supply chain flexibility and capability of the entire UK maritime sector.

UK MARINE HYDROGEN WORKING GROUP

The UK Marine Hydrogen Working Group is the UK's only marine focussed hydrogen working group and assists with the acceleration of decarbonisation by championing the use of hydrogen. The group is the leading voice towards government and regulatory bodies and provides opportunities to members by making connections.

With leading influencers in the hydrogen space working alongside the SME Maritime Working Group Technology and Innovation Champions, it is a well-informed working group discussing the technical, regulatory, and financial challenges to vessel design and conversion and infrastructure development.







UK SHIPBUILDERS & SHIPREPAIRERS - NATIONAL SHIPBUILDING STRATEGY PROGRESS BOARD

A leading voice towards government, the UK Shipbuilders & Shiprepairers - National Shipbuilding Strategy Progress Board objective is to support and monitor the delivery of the UK Governments refreshed National Shipbuilding Strategy, which includes a multi-billion pound vessel pipeline due to be built over the next 30 years

Led by the expertise of the SME Maritime Working Group Shipbuilding and Repair Champions, the progress board works with the UK government National Shipbuilding Office (NSO) to support the drive for transformative change to empower a globally successful, innovative and sustainable shipbuilding enterprise that works for all UK maritime SMEs.

With UK maritime SMEs playing such a significant part in the economy, it is vital that their needs are supported, and growth is enabled and encouraged.

The progress board actively engages with the NSO, UK Ministry of Defence and Government departments including the HM Treasury, UK Home Office, Cabinet Office, Department for Business, Energy and Industrial Strategy (BEIS), Department for Environment, Food and Rural Affairs, FCDO Services and the Department for Transport (DfT), United Kingdom, Department for International Trade (DIT) and Department for Education, as well as the Devolved Administrations, to continually showcase the supply chain flexibility and capability of the entire UK maritime sector.

The progress board reviews and monitors the progress and delivery of the strategy to ensure that its promises are upheld.

UK QUALITY MARK FOR MARITIME SMES

SOURCED, SERVICED, PRODUCED IN THE UNITED KINGDOM

The official UK Quality Mark for the SME maritime sector drives trade and growth for maritime business.

It promotes UK companies, signifying to buyers, consumers, and specifiers, that they associate with the globally well-regarded UK brand of maritime excellence.

The Quality Mark is used by members of National Maritime, across the globe, who use products or services that are either 'sourced, serviced or produced' in the UK within their supply chains.





SECTOR CHAMPIONS



TOBY BUDD

WORKFLOAT



About: Workfloat manufactures self-propelled, floating work platforms that 'fold-up' for easy and economical transportation. They can be used for commercial diving, civils, bridge repairs, aquaculture, light dredging, oil response, disaster and flood relief, SAR, ferry (cars and passengers), survey work, sampling, drilling, superyacht support, military, and film work.

SME Champion

www.workfloat.co.uk



IAN ELLIS

MACDUFF SHIP DESIGN



About: Macduff Ship Design is a proven industry leader in the naval architecture and marine survey sectors, they offer a comprehensive range of professional, technical and consultancy services to the commercial marine and fishing industries, for both new and existing vessels. They specialise in vessels from 6m to 50m; work boats, tugs, fishing vessels, ferries, pilot boats, patrol boats, dredgers, research vessels and multipurpose vessels; providing a bespoke vessel design service from concept through to completion.

Shipbuilding & Repair Champion & Progress Board Member

www.macduffshipdesign.com

SECTOR CHAMPIONS



MARTIN LEIGH

GRAFMARINE



About: Grafmarine is an innovative technology company developing renewable energy products for the marine and other associated markets. They work with leading commercial and academic partners to develop a new, market-leading, range of energy creation and storage products. These products can enable the maritime industry to meet worldwide legislation on Zero carbon emissions and ship EEXI (Energy Efficiency Existing Ship Index) by 2040.

Technology & Innovation Champion

www.grafmarine.com



JOHN LOGUE

MARINE & INDUSTRIAL TRANSMISSIONS



About: MIT specialise in marine driveline and propulsion integrated solutions; designing, supplying and servicing driveline systems across the UK and Ireland, offering full product life-cycle support. With an industry-leading service and repair department, they provide planned maintenance and 24/7 emergency breakdown cover to all marine driveline models and offers global support for a wide range of marine vessels, i.e., workboats, fishing, pilot, wind farm maintenance and transfer vessels, tugs, military, search and rescue and leisure marine.

Co Chair & Engineering Champion

www.mitgroup.co.uk

SECTOR CHAMPIONS



ANDREW MALCOLM

DALES MARINE



About: Dales Marine service the shipping, aquaculture, oil and gas, chemical, and power generation industries with bespoke engineering services to the highest standard. They provide specialist shipping solutions in dry dock and steelwork, maintenance and ship repair; Dales Marine is located within five major Scottish ports, and provides unrivalled access for clients 24/7, 365 days a year.

Shipbuilding & Repair Champion & Progress Board Member

www.dalesmarine.co.uk



TIM MUNN

MARINE ZERO



About: Marine Zero offers a unique support service to aid industry to realise its emission reduction goals. They focus on marine propulsion and associated systems and provide a completely technology agnostic and independent assessment of requirements and available technology.

Tim also partners with Iconsys: a leading UK automation solutions provider and independent systems integrator.

Technology & Innovation Champion & Co Chair of UK Marine Hydrogen Working Group

www.marinezero.com

SECTOR CHAMPIONS



NICHOLAS WARREN

THE SMS GROUP



About: The SMS Group trades from 8 locations around the UK and are a multi-disciplined ship repairer and marine engineering services provider. They work in the commercial, defence and outfit markets, and their service provision includes marine grade fabrication in both steel and aluminium; mechanical, electrical and hydraulic engineering; interior outfit, diving and subsurface engineering; and the provision of project management in the ship repair and marine civils space.

Shipbuilding & Repair Champion & Progress Board Member

www.sms-marine.co.uk



SIMON WITHINGTON

MACTAGGART SCOTT



About: MacTaggart Scott is an engineering company that primarily supports the diverse needs of the Naval, defence and marine industry. They provide complete solutions to customer needs, from the analysis of initial requirements, through all the design and manufacture stages, through the commissioning process and onto continued life support.

Engineering Champion

www.mactag.com

SECTOR CHAMPIONS



SEZEN ZEKI

JOBS IN MARITIME



About: Jobs in Maritime is a UK based, MCA certified, recruitment and placement agency, specialising in seagoing and shore side careers. They work globally and provide bespoke Job board, recruitment, and crew management services to the global maritime industry. They also collaborate on the provision of training opportunities to overcome skills shortages, and partner with training providers.

Skills Champion

www.jobsinmaritime.com

AMBASSADOR



ERIC ZON

LANKELMA



About: Lankelma delivers ground investigations utilising the latest techniques such as cone penetration testing and sonic drilling, on land, and in the marine environment, around the world. They provide high quality, accurate and reliable data to determine a wide range of engineering parameters for geotechnical design and have the experience and organisation to work in the most remote places.

Engineering Champion

www.lankelma.co.uk

STRATEGIC CHAMPIONS



HALIL BEDEVI

SANTANDER



About: Santander is fully committed to supporting manufacturers, with Maritime being one of the key manufacturing sub-sectors of focus. A global bank offering a full suite of financial and trade solutions and many non-financial solutions. They work closely with sector supply chain companies, related industry bodies and an ecosystem of partners, to aid growth both in the UK and internationally.

Finance Champion

www.santander.co.uk



CHARLES HAINE

iCON INFRASTRUCTURE LLP



About: iCON is an independent investment group with over €4.3 billion in assets under management. They focus on privately held investments in infrastructure assets in Europe and North America and has successfully invested in a diversified portfolio of 31 companies since becoming independent in 2011. These investments span a range of infrastructure sectors including water, transportation, energy generation, distribution and storage.

Sustainability & Carbon Zero Champion

www.iconinfrastructure.com

STRATEGIC CHAMPIONS



ROSEMARY NUNN

UNIVERSITY OF GREENWICH



About: The University of Greenwich values the role of higher education in driving impact and value for the UK economy. Through the 'Knowledge Exchange' process, knowledge, expertise and skills are shared between education establishments and business and industry, providing a single point of contact. They collaborate on projects through 'The University Alliance', which represents professional and technical universities in the UK and provides a network to drive collaboration between industry and academia.

Academic Champion

www.gre.ac.uk



RAMIN HASSAN

DEPARTMENT FOR INTERNATIONAL TRADE (DIT)



About: Department for International Trade helps secure UK and global prosperity by promoting and financing international trade and investment and championing free trade. The National Shipbuilding Office (NSO) drives transformative change to empower a globally successful, innovative and sustainable shipbuilding enterprise that works for all parts of the UK. The NSO oversees all the Government's interests in UK shipbuilding, supports growth in the sector, and works with industry to improve productivity and competitiveness.

UK Government Champion

www.volkerstevin.co.uk

STRATEGIC CHAMPIONS



NICK PRATTLEY

SWELL GROUP



About: Swell mission is to accelerate the marine industry's investment in innovation and decarbonisation. They achieve this by helping their clients access both public and private funding to invest in new and improved technologies, products, and solutions. They provide an end to end funding service, including support with grant funding, R&D tax incentives, and finance for growth through private investment.

Grant Funding Champion

www.swellgroup.co



EDDIE TATTERSALL

VOLKERSTEVIN



About: VolkerStevin is a market leader in port infrastructure services, drawing on the full capability of the VolkerWessels UK Group. They provide both specialist and integrated multidisciplinary solutions, including smart technologies, and the design, construction and commissioning of quayside, landside, warehousing and distribution, and multi-modal transport infrastructure.

Port Infrastructure & Freeport Champion

www.volkerstevin.co.uk

STRATEGIC CHAMPIONS



ALLAN YOUP

MBA MSC CFCIPD CMGR FCFI

SOLENT MARITIME ENTERPRISE ZONE HEAD AT ROYAL NAVY



About: The Solent MEZ is a regional consortium of government, industry, academia and Royal Navy working collaboratively to deliver a centre of excellence for maritime research, innovation, education, skills and training.

Defence Champion

www.royalnavy.mod.uk



JOIN THE UK'S LARGEST SME MARITIME NETWORK & AMPLIFY YOUR VOICE WITH OUR SUPPORT

E: info@nmdg.co.uk **T:** +44 203 5885 175

www.nmdg.co.uk



Blue Space, SusCon, Dartford, DA1 5FW